NIREUS AQUACULTURE SA THREE MONTHS 2013 RESULTS

Athens, 30 May 2013



ASE: NHP

Bloomberg: NIR:GA / Reuters: NIRr.AT

RESULTS FOR THREE MONTHS 2013

EARNINGS BEFORE TAX € 2.271 MI. SALES UP + 1% & EXPORTS UP + 2% POSITIVE CASH FLOW FROM OPERATIONS

HIGHLIGHTS FOR THREE MONTHS 2013

- o NIREUS group continued to increase sales and exports despite the adverse conditions in the European and global markets.
- o Group sales posted a growth of € 0.4 mi. to € 44.6 mi. (+1%) and exports amounted to € 35.7 mi. (up +2%).
- o The Group continued to generate strong free cash flows. In 3M 2013, cash flow from operations was € 6.14 mi. and free cash flow after capital expenditures was €5 mi.
- The average level of the raw material prices for fish feed has increased by over 20% versus the first quarter of 2012. This impacted the cost despite the efforts of the Group to contain the increase by restructuring the production. Additionally, the

3M'12 3M'13

Sales 3M 2012 & 3M 2013

- average weighted sales price for fish was slightly lower due to a variation in the product mix. As a result, EBT were reduced to ≤ 2.27 mi. from ≤ 7.85 mi. in the first quarter of 2012. Moreover, the increase in the corporate tax rate from 20% to 26% resulted in additional deferred taxes of ≤ 2.9 mi. Subsequently, Group results after tax were negative $\leq (2.35)$ mi. from positive ≤ 5.79 mi. in the first quarter of 2012. Results after tax to equity holders of the parent were also impacted by the above and were negative $\leq (1.83)$ mi., $\leq (0.0288)$ per share.
- Share capital consists of 63,683,276 common registered shares of a par value €1.34 each, from which 22,390 are treasury shares.

Mr. ARISTIDES BELLES, CHAIRMAN AND MANAGING DIRECTOR OF NIREUS, COMMENTED:

"In a very challenging environment, NIREUS group continued to increase its sales, expand its presence in international markets, and achieve positive results and positive cash flows.

Our results were impacted by the sharp increase in the cost of raw materials for fish feed and the increased deferred tax (due to the change in the tax rate from 20% to 26% that became effective on January 1, 2013).

However we have mitigated this impact satisfactorily with effective policies of innovation and with the restructuring of our production without deviating from our long term goal, to offer premium quality products to the market.



Our Group continues its strategy aiming at strengthening our financial and commercial position in the challenging external environment. At the same time, we remain firm to our vision, to consolidate our position in the global fish farming market and to contribute to the sustainability of the industry."

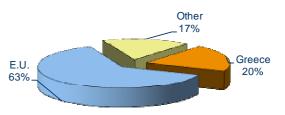
HIGHLIGHTS BY SEGMENT

- o Sales of fish farming products (fish, juveniles and other fish related products and services) amounted to € 40 mi. from €40.4 mi. in 3M 2012 due to reduced juveniles sales.
- o Sales of fish feed amounted to € 2 mi., posting an increase € 0.9 mi.
- o Sales of aviculture, animal culture products (sold through the 100% subsidiary KEGOagri) and equipment increased to €2.6 mi. (down € 0.1 mi.).
- o Sales outside Greece increased by 2% to €35.7 mi. and correspond to 80% of total sales.

Sales by Sector for 3M 2012 & 3M 2013 (mi. €)







INVESTMENTS

o Net investments in property, plant, equipment and subsidiaries amounted to € 1.2 mi. (€ 1.8 mi. in 3M 2012).

ECONOMIC OUTLOOK

- o The global demand for seafood is outstripping supply and there is an increasing environmental awareness shifting demand from capture to culture. This creates favorable market dynamics for integrated aquaculture producers such as NIREUS group.
- o For 2013, the on-going situation in Greece is not expected to have a material effect on fish sales, since 90% of the fish produced by the Group is exported.
- Although it is difficult to assess the real consequences of the volatile economic environment in Europe, we find good reason to believe that it will affect the bass and bream industry, and the food industry in general, by a lesser extent as compared to other industries.
- o In 2013, the prices of raw materials for fish feed are expected to remain at high levels.



Key figures

values in mi. €	3M 2013	3M 2012	12M 2012
Volumes of fish sold (thou.tons)	8,3	7,7	31,6
Operating revenues	44,58	44,20	202,16
EBIDTA	7,05	13,47	7,33
EBT	2,27	7,85	(1,63)
Earnings after taxes (EAT) - Group	(2,35)	5,79	(13,17)
Earnings per share (€)	(0,0288)	0,0943	(0,2093)
Total assets	467,52	494,70	470,10
Equity	134,41	158,57	139,99
Net interest bearing debt	211,37	219,15	216,45

COMPANY PROFILE

NIREUS is the largest producer of Mediterranean fish with production facilities in 3 countries (Greece, Spain & Turkey) and maintains a top ranking position in all of its business: market–size fish, juveniles, fish feed. The group is fully vertically owns and operates 42 fish farms, 5 hatcheries, 3 pre–fattening units, 1 R&D center, 8 packaging plants, a fish processing plant, 2 fish feed factories, a company producing fish farming equipment and a company selling genetic material, equipment, nutrition and health products to aviculture and animal culture. The Group is export oriented and ranks 1st in total exports within the Greek food industry.

NIREUS follows principles of social responsibility and sustainability and has received the Management Award for Sustainable Development. The company is certified according to ISO 9001: 2000, ISO 14001: 2004, ISO 22000: 2005, the BRC standards and the Global GAP standards.

Additional information is available on the website: www.nireus.com

INVESTOR RELATIONS

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Financial Calendar 2013

Announcement of Full Year 2012 Results: Friday, 29 March 2013
Announcement of Three Months 2013 Results: Thursday, 30 May 2013
Annual General Meeting of Shareholders: Friday, 28 June 2013
Announcement of Six Months 2013 Results: Friday, 30 August 2013
Announcement of Nine Months 2013 Results: Friday, 29 November 2013

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